We saved you a seat.

Join us in 2019!
Complimentary Member CE
Hands-On MasterTrack Series
FellowTrack Lectures
Here at the Virginia AGD, we are elated to share the value that we are bringing to your membership in 2019!

This past November at our 30th Annual VAGD Dental Conference, we proudly welcomed Dr. Gordon Christensen as our headline speaker. Dr. Christensen touted Fellows and Masters of the AGD as “on the tip of the iceberg in dentistry.” He went on to elaborate, “I feel very strongly that the AGD provides incremental developmental information that is beyond any other group in dentistry.” According to Dr. Christensen, a Mastership from the AGD holds more weight than any other master’s degree. We could not agree more! Our passion for lifelong learning is growing and we strive to stay innovative in our delivery of outstanding continuing education.

This year, we are dedicated to maximizing your membership benefits. We have planned two essential business courses that are completely free to our members! The VAGD will also place an emphasis on the future of our membership; dental students and new dentists. New graduates can be overwhelmed with the prospect of securing a position that covers living expenses as well as student debt. They seek mentorship and crave practical courses. To this end, we are introducing a discounted “New Dentist Rate” for those three years or less from graduation. To encourage early involvement among dental students, we have organized informational lunch and learns as well as social events to cultivate these relationships and educate our young and future dentists.

I would like to close with a message directed toward all members. We encourage you to unite and speak up on legislative and regulatory activities as the future of dentistry evolves. These issues not only affect our practices but the profession as a whole. Capitalize on the united voice of membership. Please visit: https://votervoice.net/AGD/home.

We are excited to educate, network, and grow together as an organization in 2019. If you have any suggestions, questions or concerns that I can help with, I would love to hear from you. I am looking forward to seeing you at one of our upcoming events.

Jennifer Bobbio, DDS, FAGD
2019 VAGD President

www.VAGD.org
FREE REGISTRATION, FREE LECTURES, LASTING CONNECTIONS

AGD2019, the premier meeting for general dentistry, will be held at the beautiful Mohegan Sun Casino and Resort in Connecticut on July 18-20.

Students, residents and 2019 graduates not only receive free registration and free lectures at the AGD2019, but they also gain exclusive access to the New Dentist Lounge.

New Dentist Lounge featuring:
- Three days of networking including a mentorship event and a reception
- Free courses on new dental procedures, practice management, and leadership
- Food, drinks, and the chance to build lifelong connections

REGISTER TODAY FOR AGD2019
agd2019.org

2019 VAGD Executive Board

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Contact: VirginiaAGD@gmail.com
February 28, 2019
“What Every Dentist Needs to Know About Asset Protection, Tax Reduction and Estate Planning”
Larry Oxenham, 2 CE Credits, Code 552
TD Bank, Vienna, VA

March 15, 2019
“Demystifying Dental Sleep Medicine”
Ben Waldman, 7 CE Credits, Code 160
Four Points by Sheraton, Richmond, VA

October 18, 2019
“ACLS Recertification and Sedation Update”
Featuring 30 Min Q&A from VA BOD
Four Points by Sheraton Richmond

November 22—23, 2019
VAGD 31st Annual Conference
Richmond Marriott Short Pump
by Hilton Midlothian

November 22, 2019
“Functional Cosmetic Dentistry, From Occlusion to Case Execution”
Dr. John Nosti, 7 Lecture Credits, Code 780
Complimentary Happy Hour to Follow

November 23, 2019
“Understanding Legal Tools: Keys to Lawsuit Prevention, License Protection and Tax Reduction”
Drs. Hamada Makarita and Benjamin Dyches
4 CE Credits, Code 555

Read more and Register at www.VAGD.org
MasterTrack Course Calendar

April 26—27, 2019
Spring Hands-On MasterTrack

“Concepts in Endodontics: A Root Canal Treatment Journey from Start to Finish”
Fernando Meza, DDS  16 Part. Credits, Code 070
Protech Dental Studio, Reston VA

July 26—27, 2019
Summer Hands-On MasterTrack

“Healthier, Faster & More Predictable Direct Rehabilitation, Using Supra-Gingival Techniques”
J. Luis Ruiz, DDS  12 Part. Credits, Codes 250 or 780
Mid-Atlantic Center for Advanced Dental Study, Chesapeake VA

October 25—26, 2019
Fall Hands-On MasterTrack

October 25, 2019
“Office Profitability, Implant Integration, Treatment Planning and Acceptance”
Amr Alian, CPA  8 Lecture Credits Code 550

October 26, 2019
“Immediate Implant Placement & Guided Bone Regeneration”
Ahmad Hawasli, DDS  8 Part. Credits, Code 010 or 490
Protech Dental Studio, Reston VA

VCU Student Event Calendar

February 21, 2019

Lunch and Learn
VCU School of Dentistry
12:00—1:00 PM

2nd Annual VAGD Hosted Senior Social
An evening of networking with member dentists
Social 52, Richmond VA
5:00—7:30 PM

Seniors, RSVP on the Facebook Event page and spread the word!
February 28, 2019

5:30—6:30pm
Heavy Appetizers and Refreshments

6:30—8:30pm
CE Course

2 CE Credits
Code 552

TD University Seminar Room
1919 Gallows Rd (surface parking off Boone Blvd)
2nd Floor
Vienna, VA 22182

WHAT EVERY DENTIST NEEDS TO KNOW ABOUT ASSET PROTECTION, TAX REDUCTION AND ESTATE PLANNING

This course teaches proven and effective strategies to prevent and protect against lawsuits, allowing dentists the peace of mind necessary to focus on improved patient care. Tax reduction and estate planning strategies adapted to dentists are also taught. Specific topics covered in this course include:

**LAWSUIT PROTECTION**

- Sources of lawsuits dentists are exposed to and how to prevent them
- How dentists can protect 100% of their professional and personal assets from lawsuits
- How dentists can protect their practice, property, and personal assets in the event of a judgment in excess of liability insurance or an exclusion in a policy
- How to avoid the most common asset protection mistakes made by dentists and their advisors
- How dentists can minimize vicarious liability for the acts of other professionals and staff

**TAX REDUCTION AND ESTATE PLANNING**

- Five strategies dentists can use to reduce income taxes each year
- How dentists can eliminate the capital gains tax on the sale of a business, real estate, stocks or other assets
- Tools dentists can use to pass assets to heirs tax free
- Techniques dentists can use to avoid probate and eliminate all estate taxes
- How dentists can effectively use corporations, trusts, wills, and family limited partnerships

Pre-Registration Required, Limited to 50

$25 Non-Members

Free for Members

February 28, 2019

TAX REDUCTION AND ESTATE PLANNING
FellowTrack Course

LARRY OXENHAM

Larry Oxenham, Author, Senior Advisor is one of America’s top asset protection experts, having helped thousands of doctors achieve financial peace of mind by teaching them how to properly structure their assets for lawsuit protection and tax reduction. He has authored and co-authored several articles and books on the subject including The Asset Protection Bible and How to Achieve Financial Peace of Mind through Asset Protection. His career has been credited with helping thousands of people save millions of dollars. Larry Oxenham is a nationally recognized speaker who has trained thousands of professionals at hundreds of conventions, conferences and seminars across the country.

Sponsored by:

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TD Bank
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On Site Registration Special: $99 for any 2019 FellowTrack Course

Register at www.VAGD.org
DEMYSTIFYING DENTAL SLEEP MEDICINE

Ben Waldman, Director of Sales and Senior Lecturer on Sleep and Airways for Imaging Sciences Corporation (i-CAT) presents a series of lectures on the growing field of Dental Sleep Medicine that helps dentists understand the morphology and etiology of Sleep Disordered Breathing. The course covers an overview of the disease in America, methods for screening and diagnosis, and specific methods of treatment by dentists. The course concludes with concrete next-steps that clinicians can take to establish a Sleep Medicine practice alongside or within their existing dental practice.

Learning Objectives:

Attendees of the course will understand:

- How to differentiate between the wide spectrum of sleep-related breathing abnormalities known as Sleep Disordered Breathing
- The prevalence of Sleep Disordered Breathing in the United States
- How to screen their existing patient-base for the disease
- How to assist their at-risk patients in obtaining a sleep test and medical diagnosis of OSA
- How dentists can treat patients with OSA effectively
- How to obtain reimbursement from medical insurance for treating their patients who have OSA
Ben Waldman is a former White House advisor on health care reform and currently serves as Director of Sales and Senior Lecturer on Sleep and Airway for Imaging Sciences Corporation (i-CAT). He has addressed thousands of dentists worldwide on subjects touching both clinical and commercial areas in dentistry but is a specialist in Sleep & Airway, how it’s diagnosed, treated and reimbursed in the dental arena.

Ben has been in dental imaging for over 20 years, teaching dentists about both 2-dimesional imaging and 3-dimensional cone beam technology.

Prior to his career in dentistry, Mr. Waldman had a career in Public Policy, serving in the Reagan White House as Associate Director of Presidential Personnel and as the Associate Director of Office of Public Liaison. He was also a candidate for U.S. Congress in 1992 and 1994.

He and his wife Rebecca have been married for 35 years, have four grown children and live in Northern Virginia.

Register at www.VAGD.org
CONCEPTS IN ENDODONTICS:
A ROOT CANAL TREATMENT JOURNEY
FROM START TO FINISH

This two-day course will start at the beginning of root canal treatment with lectures discussing local anesthesia in endodontics including management of difficult to numb teeth. Models will be used to teach endodontic access and instrumentation.

Learning Objectives:

- Understand concepts and trends in endodontic access and instrumentation
- Compare different metals available for hand and rotary files and their advantages and disadvantages
- Review cracked teeth and accurate pulpal and apical diagnosis
- Understand the importance of magnification and light source to better locate cracks in teeth and accessory canals
- Review pulp chamber and root canal anatomy
- Utilize CBCT use in diagnosis and as a tool in management of root canal anatomy and instrumentation
- Review the advantages and disadvantages of root canal obturation techniques and sealers
- Discuss the temporary and permanent restoration of endodontically treated teeth including rationale for post placement

Friday, April 26—Saturday, April 27: 8:30 AM—5:00 PM

Protech Dental Studio: 1890 Preston White Drive, Reston VA 20191

16 Participation Credits, Code 070: Endodontics

$950 Members  $1199 Non-Members
FERNANDO J MEZA, DDS

Dr. Fernando J. Meza is a graduate of Vanderbilt University, where he received his B.A. in Psychology in 1997. In 2002, he received his D.M.D. from the University of Connecticut School of Dental Medicine where he was recognized with The Neurosciences Award. After graduating from dental school, Dr. Meza went on to receive his specialty training from Temple University School of Dentistry, where he obtained his Certificate in Endodontics. During his residency program, Dr. Meza conducted research using the Biolase Er,Cr,YSGG laser to investigate its effectiveness in disinfecting root canals. The promising results of his research led to a publication in the Journal of the American Dental Association. Post graduate education, he returned to Northern Virginia where he has practiced Endodontics since 2004. Dr. Meza remains active in academics as Clinical Assistant Professor at the University of Maryland, Department of Endodontics where he has taught dental students and endodontic residents since 2005.
In this dynamic lecture, which includes powerful visuals & videos, Dr. Ruiz, a researcher and real practicing clinician, demonstrates breakthrough techniques which will make adhesive restorative dentistry easier, faster and more predictable than ever before.

Targeted to the practicing clinician who is interested in providing his or her patients with the healthiest, high-quality, evidence-based adhesive dentistry techniques specially designed to keep restorative margins above the gum: Supra-gingival dentistry. The techniques taught in this lecture can be applied to anterior, posterior, direct and indirect restorative and esthetic dentistry.

Learning Objectives:

- Analyze a 15-minute Class II direct composite technique
- Discuss reasons why patients want supra-gingival dentistry, and how it will grow a practice
- Examine direct composite full mouth rehabilitation technique
- Thoroughly discuss adhesive systems and describe how to be successful with them.
- Demonstrate the breakthrough supra-gingival enamel preservation technique
- Demonstrate a 10-minute veneer preparation technique
MasterTrack Program
-SUMMER SESSION-

July 26—27, 2019

J. LUIS RUIZ, DDS

Dr. Ruiz is the Director of the Los Angeles Institute of Clinical Dentistry and Course Director of numerous CE Courses at University of Southern California (USC). He is an Honorary Clinical Professor at Warwick University in England and a member of the editorial board for Dentistry Today. He is also an Associate Instructor at Dr. Gordon Christensen PCC in Utah and independent evaluator of dental products for CR (CRA). Dr. Ruiz has been named as one of the “Leaders in CE 2006-2019” by Dentistry Today.

Dr. Ruiz has published several research papers as well as many clinical articles on adhesive dentistry, occlusion and esthetic dentistry. He regularly lectures at major dental meetings, nationally and internationally.

Friday, July 26:  8:30 AM—5:00 PM
Followed by 2nd Annual MasterTrack Social
Saturday, July 27: 8:30 AM—12:30 PM

Mid-Atlantic Center for Advanced Dental Study
1207 Volvo Parkway, Chesapeake VA

Room Block reserved at The Westin Virginia Beach Town Center
Conveniently located 20 minutes from course, 20 minutes from beach

12 Participation Credits, Code 250:Operative or Code 780:Esthetics

$700 Members  $900 Non-Members
Learn how tracking Key Performance Indicators (KPIs) can transform your office goals. KPIs are vital for office growth, improving practice value and generating passive income through the associate dentists and hygienists. Practice value should represent 25% of one’s retirement assets and this course will help guide dentists to achieve this percentage, while creating a systematic approach that will increase the total nest egg value.

**OFFICE PROFITABILITY, IMPLANT INTEGRATION TREATMENT PLANNING AND ACCEPTANCE**

Amr Alian is the managing partner and co-founder of Synergy Consultants and CPAs. He has been advising dentists for 14 years. Amr consults over 700 dental offices in all specialties in the D.C., Maryland, and Virginia area. He assists his clients in financial planning, practice management, transition planning and practice valuation.

**AMR ALIAN, CPA**

**Friday, October 25—Saturday, October 26: 8:30 AM—5:00 PM**

Protech Dental Studio: 1890 Preston White Drive, Reston VA 20191

10/25: 8 Lecture Credits, Code 550
10/26: 8 Participation Credits, Code 010: Basic Science or Code 490: Perio

$950 Members  $1199 Non-Members
IMMEDIATE IMPLANT PLACEMENT & GUIDED BONE REGENERATION

Immediate implant placement can be an effective and convenient treatment for patients by providing shorter treatment time than delayed implant placement and by preserving the adjacent soft tissue architecture and alveolar bone. In the anterior esthetic zone, great care and planning must precede immediate implant placement.

With minimally-invasive surgical techniques, implant placement and minor ridge augmentation will help patients return to full masticatory and esthetic function quickly. This course will utilize didactics and a hands-on workshop to exemplify different treatments approaches in immediate implant placement and soft tissue management.

Learning Objectives:

- Utilize appropriate protocol for identifying when immediate implant placement can be done
- Determine when guided bone regeneration is needed with immediate implant placement
- Determine when soft tissue augmentation is needed
- Uncover dental implants in Stage II surgery and develop adequate attached gingiva around the implant to promote long term health and stability

Ahmad Hawasli, DDS

Dr. Ahmad Hawasli is a Diplomate of the American Board of Periodontology and Implantology. He obtained his Master and Certificate degrees in Periodontology from University of Maryland. During his residency, he was a speaker at the Northeast Post-Graduate Implant Symposium, and has published “A systematic review of the effects and predictability of root surface biomodification after periodontal surgery.”
FUNCTIONAL COSMETIC DENTISTRY, 
FROM OCCLUSION TO CASE EXECUTION

Do you want to perform more cosmetic dentistry in your office without having to market for the right patient? Are you unsure which patient is a great candidate, what ceramic materials work best or which cement will get the job done? Patients today are as cosmically motivated as they have ever been. Join Dr. John Nosti as he discusses how to perform more functionally driven cosmetic dentistry out of your existing patient population. He will discuss Case Selection, Smile Design Principles, how to order your Waxup RX, preparation designs, temporization technique, cementation and materials. Designed as a course for the whole team, Dr. Nosti will outline all the records necessary from the first visit to delivery day, and even cover patient communication and case finishing!

John Nosti, DDS, FAGD

Dr. John Nosti graduated from Rutgers School of Dental Medicine and went on to pursue an extensive post graduate education in cosmetic dentistry, occlusion, temporomandibular joint dysfunction and full mouth rehabilitation.

He practices with an emphasis on functional cosmetic dentistry in the southern state of New Jersey, where he has consistently been named a top dentist by his peers.

Dr. Nosti holds Fellowships in the Academy of General Dentistry, Academy of Comprehensive Esthetics and the International Congress of Oral Implantologists. Outside of his private practices, he has been a regular contributor to both Dentaltown’s online learning platform and Dentaltown magazine.
UNDERSTANDING LEGAL TOOLS: KEYS TO LAWSUIT PREVENTION, LICENSE PROTECTION AND TAX REDUCTION

Our keynote speaker, Dr. Benjamin Dyches, uses his unique expertise in dentistry and law to educate dentists on ways to prevent threats from lawsuits. Dr. Dyches will explore a range of topics including techniques to protect personal and business assets from potential lawsuits, tax planning strategies and methods to structure professional licenses. Dr. Hamada Makarita will share with the attendees what he has learned through personal experience, give a glimpse from the other side, and advise what not to do.

Benjamin Dyches, DDS, JD

Dr. Nosti—Fri. November 22: 8:30 AM—4:00 PM
Followed by VAGD Annual Social

$199 AGD Dentists $149 New Dentists* $319 Non Members $99 Staff

Legally Mine: Understanding Legal Tools
Sat. November 23: 8:30 AM—12:30 PM

Free for Members Attending Nosti’s Course*
$25 Members NOT attending Nosti’s Course
$30 Non Members

Register at www.vagd.org
ACLS Re-Certification

Friday, October 18, 2019

8:00 AM—10:30 AM

$375 Members      $450 Non-Members

Sedation Update

Friday, October 18, 2019

10:30 AM—11:00 AM     Q&A with VA BOD Member

11:00 AM—1:00 PM      Sedation Update

$525 Members      $600 Non-Members

Interested in Membership?

Visit www.agd.org/join-AGD
REGISTRATION IS NOW OPEN

“Experience all AGD has to offer.”

Neil Gajjar
AGD President Elect
Mississauga, ON
Canada
Member Since 1999
VAGD CE Registration Form

Name/AGD ID#________________________________________________________

Address _______________________________________City ______________
State_______ Zip__________

Email _____________________________________________________________

Course(s) Attending (reference contents of booklet for pricing):
___________________________________________________________________

Total Amount Enclosed _____________________________________________

Return with check payable to: VAGD, c/o Victoria Fahrenkrog
11161 Manor View Dr., Mechanicsville, VA 23116
or fax to (804) 332-6815

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REGISTER ONLINE AT WWW.VAGD.ORG